

FY 2025 – 2026
**Basic Maintenance of Internal Connections (BMIC) &
Managed Internal Broadband Service (MIBS)
Specifications**

Organization:	Universal/Star International Academies
Billed Entity Number (BEN):	222461
Form 470 #:	250018849
Attachments:	None
Authorized Procurement Contacts:	Rami Hamadeh rhamadeh@hesedu.com Andrew Epting aepting@e-ratecentral.com

Procurement Timeline

Task	Due Date
Issue Date	See Form 470 Certification Date
Deadline to Submit Questions	March 5, 2025, by 5 p.m.
Posting of Questions/Clarifications	March 7, 2025
Proposal Submission Deadline	March 21, 2025, by 5 p.m.

All times noted are Eastern Time Zone.

Communications and Questions

All communication with Universal/Star International Academies (Universal) regarding this solicitation **must** be emailed and received by the “Deadline to Submit Questions” noted in the “Procurement Timeline.” Questions should be directed to all “Authorized Procurement Contacts” listed above, with the Form 470 Number included in the subject line. Failure to include all “Authorized Procurement Contacts” could result in questions going unanswered. Verbal inquiries are not allowed. Clarifications, when applicable, will be posted as an attachment/addendum to the Form 470 in the E-Rate Productivity Center (EPC). Each Offeror is responsible for downloading the current version of the Form 470 and attachments, including any addenda. Universal reserves the right to ask offerors clarifying questions during the proposal review process.

Contact initiated by an Offeror concerning this solicitation with any other Applicant representative other than those listed as Authorized Procurement Contacts is prohibited. Unauthorized contact may result in the offeror's disqualification from this solicitation.

Product demonstration meetings will not be granted during the competitive bidding period – requests for such will be ignored.

Proposal Instructions

Proposals **must** be submitted by the Proposal Submission Deadline in the Procurement Timeline, or as stated in subsequent addenda, whichever is later.

Please Note: The items listed below are bid requirements. Bidders whose proposals do not include this information will be disqualified and not reviewed.

Bids **MUST** include the following information:

- Organization name: Universal/Star International Academies
- Form 470 number: 250018849
- SPIN (Service Provider Identification Number)
- Service Provider's Federal Tax ID Number
- Service provider's terms and conditions, where applicable
- Completed Pricing Proposal (see Attachment A) or Bidder's Pricing Proposal
- Signature of official authorized to bid the Bidder to the provision's set forth in the proposal
- Proposal must meet stated requirements set forth in the sections detailed below

Proposals **must** include all costs associated with providing the requested products/services to Universal including but not limited to shipping fees, licenses, and any component needed for the proposed equipment to function properly. For projects including installation services, offerors **must** include all costs associated with the installation of the cabling, equipment, and components including, but not limited to, configuration, travel, per diem, shipping, installation, etc.

A completed pricing proposal is **required**. Bidders may use the Pricing Proposal found on Page 6 of this solicitation or bidders may submit their own pricing proposal. In either case, the pricing proposal must clearly illustrate the bidder's pricing for MIBS and BMIC. Additionally, the Bidder's pricing proposal should identify the percentage of each SKU that is eligible for E-rate support as agreed upon by USAC and the manufacturer.

Proposals **must** be in response to the specific requirements of this solicitation. Proposals including a generic listing of services beyond the scope of this solicitation and/or encyclopedic price lists will be disqualified. SPAM and/or robotic responses will not be considered valid responses and will be disqualified from consideration.

The items listed below are considered preferred and should be included in all bid proposals. Bidders who fail to provide the information below will not be disqualified but will receive point deductions during evaluation.

Universal requests that prospective bidders include the following information in the bid proposal:

- A financial stability summary (e.g. Annual Report, Dun & Brad Street report, etc.)
- Vendors and/or third parties support staff and locations

- At least three references from similarly situated schools and/or libraries with whom the Bidder has contracted in the past two years for similar services as those described within this solicitation
- Evidence that vendor is insured and/or bonded

Service Requests

Universal is seeking proposals for BMIC and MIBS services on district-owned Category 2 network equipment. Specifically, Universal seeks pricing for the operation, management, and monitoring of the district's eligible network equipment as well as repair, maintenance, and configuration changes of the district's eligible network equipment.

Managed Services

Universal requests proposals for MIBS to operate, manage, and monitor existing E-Rate eligible, district-owned equipment under an annual service agreement. The complete list of equipment to be managed by the Bidder is provided in Attachment B.

Basic Maintenance

Universal requests proposals for BMIC to repair, maintain, and reconfigure existing E-Rate eligible, district-owned equipment under an hourly or "as needed" service agreement.

The following basic maintenance services are eligible under this BMIC request.

- Repair and upkeep of eligible hardware
- Wire and cable maintenance
- Configuration changes
- Basic technical support including online and telephone-based technical support

NOTE: Prospective Bidders should consider these basic maintenance services as *conditional* whereas these services will only be requested by the district in the event these services are needed.

The quantities requested are Universal's best estimate and may be adjusted based on Universal's needs.

NOTE: BMIC does not include:

- Services that maintain ineligible equipment
- Upfront estimates that cover the full cost of every piece of eligible equipment
- Services that enhance the utility of equipment beyond the transport of information, or diagnostic services in excess of those necessary to maintain the equipment's ability to transport information
- Network management services, including 24-hour network monitoring
- Permanent or semi-permanent on-site technical support
- Unbundled warranties

On-Site Service Location Information

Location Name	Street	City	State	Zip
Noor International Academy	37412 Dequindre Rd.	Sterling Heights	MI	48310
Star International Academy	24425 Hass St.	Dearborn Heights	MI	48127
Star International Academy - Canton	45081 Geddes Rd.	Canton	MI	48188
Star International Academy-George	24480 George St.	Dearborn Heights	MI	48127
Universal Academy	4833 Ogden St.	Detroit	MI	48210
Universal Learning Academy	28015 Joy Rd.	Westland	MI	48185

On-site services may occur at any E-rate eligible site based on Universal's need during the contract period.

Contract Term and Modifications

Universal prefers a contract term of April 1, 2025 – September 30, 2026, with one optional renewal to align with an extended E-rate service delivery deadline, if needed.

The quoted pricing must not assume Universal will purchase the full quantities listed in the proposal.

Universal reserves the right to place orders as needed and is not obligated to order all products or services.

Substitutions for alternative equipment must be agreed upon in writing by both parties before finalization of any changes/deviations from the original agreed-upon equipment list.

Offerors proposing equipment whose prices may increase depending upon new U.S. government tariffs imposed on imports are encouraged to (a) identify such products in their offers, and (b) propose an acceptable methodology for limiting price adjustments over the contract term.

E-rate Specific Considerations/Information

Universal prefers to be invoiced via the Service Provider Invoicing (SPI) discount method for these services.

Per USAC E-rate rules, "cost of eligible services" will be the highest valued criterion in the evaluation process; however, other criteria with a lesser value may also be considered.

Service providers proposing to temporarily loan equipment for product demonstration and/or evaluation purposes are **required** to clearly state that such loans are of limited duration. Product demos extending beyond thirty (30) days must be explicitly authorized by both parties and provided at a fair market rate.

By submitting a proposal on the requested services herein, the vendor certifies its proposed services and/or products comply with Part 47 Section 54.9 and 54.10 of the FCC rules which prohibits the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other covered company posing a national security threat to the integrity of communications networks or the communications supply chain. See <https://www.usac.org/about/reports-orders/supply-chain/> for more details.

As required by Section 54.500(f) of Part 47 of the Code of Federal Regulation all bids in response to this RFP **must** offer the lowest corresponding price (LCP) which is defined as the lowest price that a service provider charges to nonresidential customers who are similarly situated to a particular E-rate applicant (school, library, or consortium) for similar services. See <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/> for more details.

The awarded Bidder must maintain and enforce an internal E-rate audit process that ensures that the Bidder complies with all E-rate program rules and regulations. This process must include the following:

- Where labor is involved, maintaining detailed, signed individual timesheets.
- Ensuring that ineligible charges are not submitted to USAC.
- Invoicing to USAC that is consistent with the contract and the Universal's Form 471.
- Ensuring that services or products are not provided to the Universal without Universal's express written permission or official purchase authorization.
- Ensuring that Academy-approved substitute services or products are prominently noted on invoices submitted to USAC and the Universal.
- Maintaining fixed asset list of E-rate-supported equipment provided to the Universal with detailed information for each item (model number, serial number, product description) and made available to the Universal in electronic format upon project completion.

Universal requests that the awarded Bidder itemize, price, and invoice separately any materials or services that are ineligible for E-rate funding. Bidder should include the following information on all invoices to Universal for E-rate eligible equipment and/or services:

- Date of invoice.
- Date(s) of service.
- Funding Request Number ("FRN")
- Vendor SPIN
- Detailed description of services performed
- Clear, concise breakdown of amount(s) to be billed to USAC (discounted portion of eligible charges) and amount(s) to be billed to Universal (non-discounted amount of eligible charges)
- Invoice on Bidder's letterhead or on a bidder-generated form
- Proper E-rate discount percentage as set forth by the applicable FRN and USAC funding commitment decision letter ("FCDL")

Additional Considerations/Information

The language in this solicitation has been standardized: "must," "shall," "mandatory," and "required" are mandatory specifications that Universal expects to be addressed in the proposed solution. Proposals failing to meet these will be disqualified. "Should" and "may" indicate desirable specifications. A mandatory requirement may be waived if all respondents fail to meet a mandatory requirement.

Universal reserves the right to waive any irregularities or informalities in the proposals received.

Universal reserves the right to award all, part or none of the services set forth in this procurement. This procurement does not obligate Universal until a valid agreement and/or valid Purchase Order is executed.

Universal may, at its sole discretion, extend the due date for the submission of proposals and any extensions shall be done via an addendum posted in the EPC.

The vendor submission is subject to open records requests and, as such, the records will be released in accordance with those policies. Vendors are encouraged to mark pages as "Proprietary" or "Confidential" as appropriate, but the entire submission may not be marked as such. Identifying information as "Proprietary" or "Confidential" does not guarantee that the information will not be released but will be considered in determining whether the information is required to be released in accordance with the open records policies. Generally, pricing is not exempt from being publicly released.

By submitting a proposal, the Offeror certifies that no relationship exists between the Offeror and Universal that would interfere with fair and open competition or create a conflict of interest.

Evaluation Criteria

Evaluation of all responsive bids **may** use the criteria listed below. Bidders are encouraged to provide details in their proposals that address these criteria. Pursuant to E-Rate program rules, the price of E-Rate eligible goods and services is the highest weighted evaluation criteria.

- Price of the E-rate eligible goods and services
- Price of ineligible goods and services
- Prior experience including past performance
- Costs related to changing providers and breaking contract
- Management capability including schedule compliance and timetable
- Meets and understands needs and requirements described within the solicitation
- In-state and/or local presence

Universal's Board of Directors will validate the evaluation of all proposals received at a scheduled, public meeting of the Board of Directors.

ATTACHMENT A

Pricing Proposal

Bidders may use the following table as a pricing template for the requested BMIC and MIBS services.

Description	Bidder's Pricing
Managed Services: One-year of operation, management, and monitoring of CC76's eligible Category 2 network equipment. Pricing should be expressed as a one-time charge for 12 months of MIBS services.	\$0.00
Basic Maintenance: The hourly rate for repair, maintenance, and configuration changes to CC76's eligible Category network equipment. Pricing should be expressed as a dollar per hour rate for "as needed" work not covered by MIBS.	\$0.00/HOUR

ATTACHMENT B

Star International Academy: 24425 Hass St., Dearborn Heights, MI 48127

Item Type	QTY	Items	Model	SKU or Other Information
Cabling	450	SIA: Cabling and Fiber		
Firewall Components	1	Firewall: SonicWall	SonicWALL E5500 Firewall	01-SSC-7008
Racks	2	SIA: APC NetShelter SX	APC AR3100	
Racks	3	SIA: Wall Mount Locking Rack	MidAtlantic	
Routers	1	SIA: Router: Net Gear	Cable Modem	
Switches	12	SIA: Switches: Aerohive	SR2148P - 48Port POE	SR2148P
Switches	18	SIA: Switches : HP Procurve	Procurve 4108gl (2) / Procurve 2610 POE (14)	J4865A/J9085A
UPS	2	SIA : UPS :APC	SmartUPS XL / Smart UPS 2200RM	SUA3000RMCL3U/ SMT2200RM2U
WAP	33	SIA: Access Point: Aerohive	AP230 Wireless AP	AP230
Switches	1	Extreme Networks	48 Port Switch	X440-G2-48p-10GE4
AP	35	Extreme Networks	AP with 5YR License	AP410C

Star International Academy: 24480 George St., Dearborn Heights, MI 48127

Item Type	Quantity	Make/Manufacturer	Model	SKU or Other Information
Cabling	160	Cabling and Fiber		
Firewall Components	1	SonicWall	SonicWall E5500 Firewall	01-SSC-7008
Racks	2	APC NetShelter SX	APC AR3100	
Racks	2	Hubble 2 post Relay Rack	Hubble	
Routers	1	SMC Networks	cable modem	
Switches	5	Aerohive	SR2148P - 48Port POE	SR2148P
UPS	2	APC	Smart UPS 3000	SMX3000RMLV2U

WAP	3	HP Procurve	Procurve MSM430 Wireless AP	J9650A
WAP	11	Aerohive	AP230 Wireless AP	AP230

Universal Academy: 4833 Ogden St., Detroit, MI 48210

Item Type	Quantity	Make/Manufacturer	Model	SKU or Other Information
Cabling	210	Cabling		
Firewall Components	1	SonicWall	SonicWall NSA 2400 Firewall	01-SSC-7020
Racks	2	APC NetShelter SX	APC AR3100	
Racks	2	Hubble 2 post Relay Rack	Hubble	
Routers	1	Net Gear	cable modem	
Switches	8	HP Procurve	Procurve E5412ZI (2) / Procurve 2620 24-POE+ (6)	J9643A / J9625A
UPS	3	APC	Smart UPS 3000	SMX3000RMLV2U
WAP	20	HP Procurve	Procurve MSM430 Wireless AP	J9650A
Wireless Controller	2	HP Procurve	Procurve MSM430 Wireless AP	J9650A
Switches	3	Extreme Networks	48 Port Switch	X440-G2-48p-10GE4
AP	25	Extreme Networks	AP with 5YR License	AP410C

Universal Learning Academy: 28015 Joy Rd., Westland, MI 48185

Item Type	Quantity	Make/Manufacturer	Model	SKU or Other Information
Cabling	210	Cabling	Cat 6	
Firewall Components	1	SonicWall	SonicWall E5500 Firewall	01-SSC-7008
Routers	1	SMC Networks	Cable modem	
Switches	7	Aerohive	SR2148P - 48Port POE	SR2148P
Switches	22	HP Procurve	Procurve 2610 POE	J9089A
UPS	2	APC	Smart UPS 3000	SMX3000RMLV2U
WAP	17	Aerohive	AP230 Wireless AP	AP230
Wireless Controller	3	HP Procurve	Procurve MSM430 Wireless AP	J9650A

Noor International Academy: 37412 Dequindre Rd., Sterling Heights, MI 48310

Item Type	Quantity	Make/Manufacturer	Model	SKU or Other Information
Cabling	25	Cabling		
Firewall Components	1	SonicWall	SonicWall NSA 2400 Firewall	01-SSC-7020
Routers	1	SMC Networks		
Switches	1	HP Procurve	Procurve 2610 POE	J9089A
UPS	1	APC	Smart UPS 2200	SU220RM3U
WAP	4	HP Procurve	Procurve MSM 710 Mobility Controller	MSM710
Wireless Controller	1	HP Procurve	Procurve MSM 422 Wireless AP	MSM422
Switches	1	Extreme Networks	48 Port Switch	X440-G2-48p-10GE4
AP	4	Extreme Networks	AP with 5YR License	AP410C

Star International Academy: 45081 Geddes Rd., Canton, MI 48188

Item Type	Quantity	Make/Manufacturer	Model	SKU or Other Information
Firewall	1	Dell	SonicWALL NSA 2650	
Firewall	1	Dell	SonicWALL NSA 3650	
Wireless Access Point	14	Cisco	Meraki MR36 .ax Wi-Fi 6 AP	
Network Switch	5	Cisco	Meraki MS225-48LP	
UPS	2	APC	SMT3000RM2UNC	
UPS	2	APC	SMX120RMBP2U	
Wiring	1	Cabling	Fiber run between MDF and IDF	
Wiring	120	Cabling	CAT6 Wiring for Classrooms, Computer Lab, Library, and Offices	
UPS		APC	AR2400	